



# GROWTH OF PUBLIC- PRIVATE PARTNERSHIP

*Presented by:  
Tom Fullington  
eDS Chief Operating Officer*

# Points of Interest

- Partnership Programs
- The 'e' Model
- Electronic Temp Tags
- Electronic Title and Registration
- Electronic Lien and Title

# Public-Private Partnership (PPP)

In this process, the critical ingredient for sustainability and success is the realization of direct benefits for each of the stakeholders.

Collaboration among public and private players thus depends on building strategic alignments around service delivery solutions that address different risks and incentives among the potential partners.

# The 'e' Model

- Involves a contract between a public sector (MVD) and a private party (eDS). As a private party we provide a public electronic solution and assume all financial, technical and operational risk.
- The cost of using the service is directed to the end users of the service.

# What do we bring to the table?

## ➤ Expertise

- We bring together the professionals with real life experience, in the given industry that will be effected.

## ➤ Efficiencies

- supporting development, implementation, and maintenance goals for state agencies and private sectors.

# eTemporary Registration Permit

- Arizona does not have a point of sell to their MVD database.
- Primary reason for this application was to update the MVD database with realtime vehicle and customer information.
  - DPS registration inquires (RQ)
- The application is developed to query vehicle & customer information to validate information that will mature into a registration.
- Reduction in dealer costs and maintenance of associated supplies.

# Arizona TRP

2014		MAKEX
09-15-14		
A000000		
Dealer Name: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX		Dealer Number: XXXXXXXX
VIN: XXXXXXXXXXXXXXXXXXXX		Issue Date: 09-15-2014
Arizona Temporary Registration Plate		15000000140009

Directions: Place in plastic cover in license plate holder

Please Cut Here. Tearing May Destroy The Temporary Registration



### ARIZONA TEMPORARY VEHICLE REGISTRATION

Temporary Plate Number <b>A000000</b>	Issue Date <b>09-15-2014</b>	Expiration Date <b>09-15-2014</b>
Vehicle Identification Number <b>XXXXXXXXXXXXXXXXXXXX</b>		Gross Vehicle Weight <b>111111</b>
Year <b>2014</b>	Make <b>MAKEX</b>	Body Style <b>CODE</b>
Dealer Name <b>XXXXXXXXXXXXXXXXXXXXXXXXXXXX</b>		Dealer Number <b>XXXXXXXX</b>
Owner Name or Company Name <b>XXXXXXXXXXXXXXXXXXXXXXXXXXXX</b>		
Owner or Company Address <b>XXXXXXXXXXXXXXXXXXXXXXXXXXXX</b>		
City <b>XXXXXXXXXXXXXXXXXXXX</b>	State <b>XX</b>	Zip <b>XXXXX-XXXX</b>

Must be carried in the vehicle at all times, until new registration and plates are received.  
Owner Copy

# Electronic Title & Registration and Document Management- eTitle

eTitle is a web based application that provides dealers with the ability to import specific title and registration details directly from their dealer management systems(DMS) and allows title and registration work to be completed in real time.

# eTitle File

Secondary Lien	Secondary Lessor	Foms	Back to Back	Documents	
Vehicle	Lien Holder	Owner	Lessor	Fees	File Status

## TEST DEALERSHIP

### Edit - eTitle

Save File	Release	Resubmit	Close	Return	Create CoverSheet
Secondary Lien	Secondary Lessor	Foms	Documents		
Vehicle	Lien Holder	Owner	Lessor	Fees	File Status
VIN	Deal Number	Stock Number	Customer Number	TRP/Prev Plate	
5FNYP4H9XCB034755	AS034755	55516	216NJS		
Plate Number	Credit Eff. Date	First Registered	Reg Eff. Date	Reg Exp. Date	Exp. Date
	04/12			03/31/13	
<b>Vehicle Information</b>					
Transaction Type:		DOR/Purchase \$	Contract Date:MM/DD/YYYY	Category	
Transfer Title and Registration			04/07/2012	A (Passenger Vehicles)	
New/Used	Make	Body	Year	Model	
USED	HOND	4DSW	2012	PILOT	
MSRP	GVW	Fuel Type	Odometer	Codes	
40820		G (Gasoline)	200	A (Actual Mileage)	

# Scanned Documents

**Motor Vehicle Division** DEAL #: 28724 CUST #: 26603 1637.91

**TITLE AND REGISTRATION APPLICATION # 1633.91**

Title and Registration  Title Only  Duplicate  Registration Only  Dismantle  Salvage  Stolen

VIN Number: **WPOCA2A90DS141146** Make: **PORSCHE** Body Style: **CV** Year: **2013** Model: **CARRERA C2** List Price: **96,300**

GVW: **17** Fuel: **GAS** Odometer Reading (in tenths): **17** Odometer Codes:  A  B  C  Specially Constructed  Reconstructed  Full Size  Small

Lien Amount: \$ **99750.58** Lien Date: **04/05/2013**  Additional lien or lienholders (attach another application)

Lienholder Driver License or EIN\*: **E00147376** Lienholder Name (if no lien, write NONE): **WELLS FARGO DEALER SERVICES** Legal Status:  Or  And  And/Or

Mailing Address: **PO BOX 997517 SACRAMENTO**

Owner Driver License or EIN\*: **D06481228** Owner Name (first, middle, last, suffix): **JAMES F TIERNEY**

Date of Birth: **03/25/1959** MVD Tax Account Number (if applicable): Legal Status\* (if "Or", sign here)  Or  And  And/Or

Street Address: **31615 N 138TH PLACE** City: **SCOTTSDALE** State: **AZ**

Mailing Address (if different from above): City: State:

Owner Driver License or EIN\*: Owner Name (first, middle, last, suffix): Legal Status\* (if "Or", sign here)  Or  And  And/Or

Date of Birth: MVD Tax Account Number (if applicable):

Street Address: City: State:

Mailing Address (if different from above): City: State:

Owner Driver License or EIN\*: Owner Name (first, middle, last, suffix):  Additional owners (attach another application)

Date of Birth: MVD Tax Account Number (if applicable): Legal Status\* (if "Or", sign here)  Or  And  And/Or

Street Address: City: State: Zip: County:

Mailing Address (if different from above): City: State: Zip: County:

Vehicle/Mobile Home Location: City: State: Zip: County: **31615 N 138TH PLACE SCOTTSDALE AZ 85262 Maricopa**

Service Options\*: Date Vehicle Acquired: **04/05/2013**  I consent to the release of personal information contained in my driver license and vehicle record. I understand that this is not a one-time consent that applies only to a specific individual or organization, but is instead a general consent that applies to all requests from any and all individuals or organizations for any purpose, until revoked by me in writing. Consent for a vehicle record applies to all owners.

Vehicle will be rented without a driver (such as a rental car).

I certify that the information above and any documentation which I submit in support of this application, is true and correct; that the vehicle is free from liens, except those indicated above and that I have read and understand the requirements of the legal status indicated above. I acknowledge that the odometer reading above is qualified by the seller and that it is not the responsibility of the Motor Vehicle Division to determine the accuracy of the odometer statement. I understand that vehicles registered for use in, or used to commute into, Air Quality Control Areas (including greater metro Phoenix and Tucson) may be subject to emission testing.

All Owners Sign Here: *[Signature]*

MVD Use:  Canceled Plate Number/State/Agent  Plates  Current Title Number: State: Date Title Issued: \* See Reverse

REG	EIF	TRN	ADP	PST	PEN	LOP	SNO	DOOR	TTL
DTX	SPL	VLV	CRP	WDT	MCF	PRC		Total Fees	

RECEIVED BY 05/06/2013 01:30:15

SNO	DOR	TTL
Total Fees		
Received by AADA 05/06/13 01:30:15		

# Electronic Lien and Title HUB

*Web-based application that allows lienholders to manage their vehicle titles electronically and provides an electronic ownership record in lieu of a paper title.*

- The Electronic Lien and Title Programs offered by private- public partnerships eliminate the need for lenders to store and maintain paper titles. The state DMV sends an electronic message indicating a lien has been placed. When the lien is satisfied, the lender sends an electronic lien release back to the state.